



Thank you!

- Divisions make, grow and enhance all of our NSP programs
- Your National Program Directors consistently communicate with their Division Supervisors
- Face to Face meetings for Transportation, Certified, Safety Team, Legal and Medical advisors will all happen this year



Information

- Use all forms that have the current year.
 Old forms will not be accepted
- Instructor Appointment & Instructor
 Recertification are now a separate forms
- New Instructor Development Forms and Mentoring forms are on line



Our Future

- More on line hybrid learning courses
- Added use of video for training
- Interactive on line OEC course
- Revised and enhanced Outdoor First Care Course
- Revisions to Instructor manuals for MTR and Avalanche are underway



Online Registration Patrol and Mountain Host Units

- Very successful
 - Once registration and dues are received at the National office, average turnaround time for membership cards is five business days and 30% go out within one business day
 - On Nsp.org via Quick Links/Patrol Registration
- New last year
 - Mountain Host units were able to register through the online registration system



Online Registration Patrol and Mountain Host Units

- Reminders Please:
 - Enter complete, accurate information
 - Encourage patrollers to update their contact information on the NSP website at any time
 - Submit all transfers, renewals, and new member registrations through the online registration system.
 - Do not send forms to the National office.
- "Yes/No Patrol Rosters" reset July 1
- Patrol reps can create online registration submissions & view their "Yes/No Patrol Rosters" at any time
- When registering new patrols and Mountain Host units please contact National Office for appropriate paperwork



Membership Cards

- Design changed last year
 - Each Patrol representative's name is printed on front of card don't need to peel off and sign
 - Education information no longer printed on the card. Patrollers can view and print their "Printer Friendly Profile" from the NSP website under Member Resources.
- The online registration system requests new membership cards automatically when patrol reps change patroller status through "Yes/No Patrol Rosters"

New Members

- AFTER new members have been registered through the online registration system and their dues have been processed at the National office, they must contact us to set up their logon and password.
- Until registered, they do not have member access to the NSP Website, Ski Patrol Catalog, or Pro Deals Page.
- All new members will receive a "New Member Welcome Packet" via the US Mail.



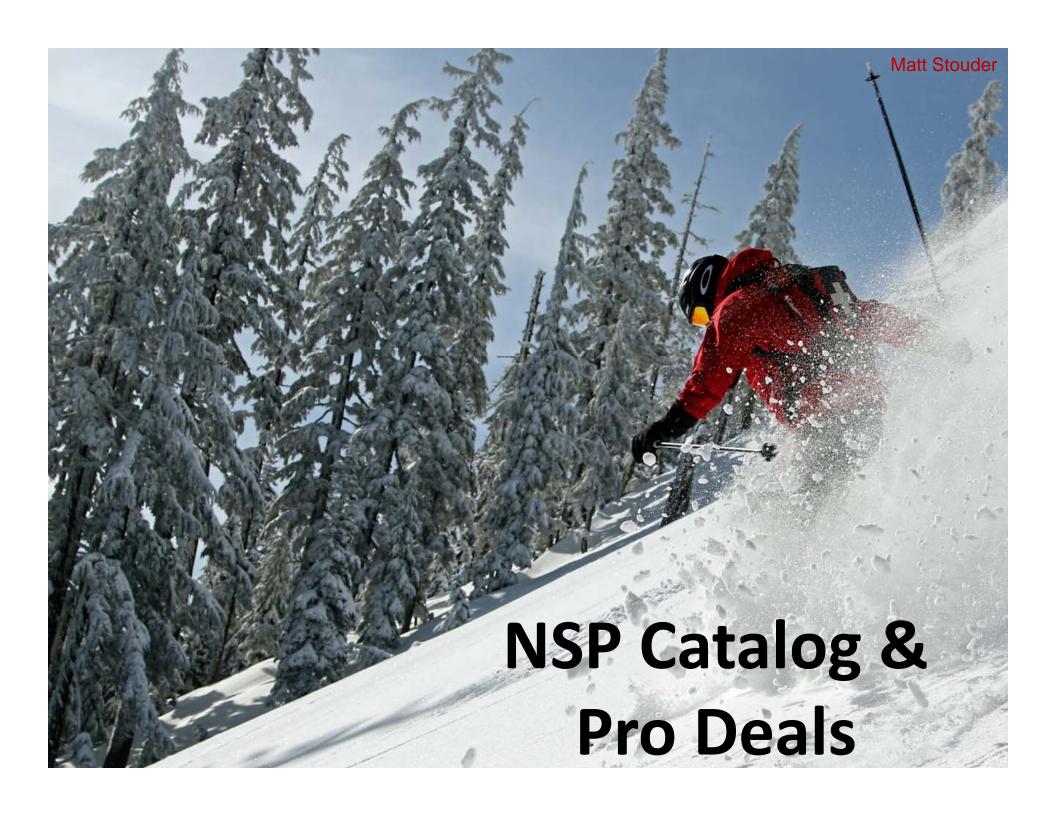
Awards 2012-2013 Season

- National Awards Committee met in Colorado
- All Divisions submitted nominations for National Outstanding Awards
- Division Awards Coordinators were notified of winners in July
- Annually, 400+ awards are processed at the National office

Looking Ahead

- Send any AR's (Officer Information) or late registration payments to the National office ASAP!
- Alumni renewal notices will be mailed in October
 - Alumni send dues & renewals directly to the National office
- Last year, we reached out to over 600 lapsed Alumni
 - We will continue to reach out to lapsed Alumni and patrollers to renew their ties with NSP





NSP Catalog

New Catalog Mails on October 1st

- Over 600 unique products
- Over 40 different companies
 Patagonia, Hestra, Smith
 Bolle, Deuter, Ortovox, Polarmax
- Prices are just above wholesale
- Shipping within 24 hours (weekdays)
- One of a kind merchandise
- Online: video links, more products



NSP Catalog

Major Changes this ski season:

- New Online Store
 - Search Button
 - Promo Codes
 - Shipping Options
 - Champion Logo Merchandise
- New Summer Catalog with the January issue of Ski Patrol Magazine



NSP Pro Deals

Currently 55 companies always adding more





NSP Sponsors

How do I know who are NSP Sponsors

- Look at the logos on the home page
- New sponsor announcements
 - Sweep & Sweep Deals
 - Bulletin Section of Magazine
 - > Ads in Ski Patrol Magazine
 - Catalog vendors
 - Pro Deals Page



NSP Sponsors Catalog & Pro Deals

Other than the awesome deals, logoed gear, & unique items...

Why should I buy through the NSP?





NSP Marketing

Marketing:

Safety Campaign

Chair Lift Safety Cards

Bandanas

Smith Helmet Stickers

AMK Band-Aids

Recruitment Campaign

Posters

Brochures

Cards

Tent

Lip Balm

New Member Packets

Created and sent to new members















NSP Communications

Magazine-NEW LOOK

3 Issues Per Year

Latest medical info

Events

Program Updates

General interest features

Division Information

Sponsor Highlights

Ads featuring NSP Sponsors

*Oct issue will have National Spotlight



NSP Communications

Sweep

Last Friday of every month News, Updates

Sweep Deals

Second Friday each month Sponsor Info, Deals, Catalog Specials

*Update your member profile email & address to receive

Direct Line

Every other month – Area Specific info/Sponsor Info



In the Horns!!

Dear Melanie

The national office is seeing the volume of calls and emails increase, and to us that means the start of another great season for our patrols and industry partners. We



Education
OEC refresher season has arrived! The paperwork for the OEC refreshers should be scanned and sent to education@nsp.org.

education@nsp.org.
PLEASE, PLEASE no fa
The division program



Radio License Changes Patrols requesting new NSP radio licenses, or modifications to their existi license (adding a repeater) should submit paperwork now, as FCC processing



Industry
The Mountain Collective,
group of ski resorts that
includes Aspen/Snowmas
Whistler, Alta, Snowbird,
Souaw Valley/Aloine



Board Election

The platform statements from the 10 candidates for the 2013 NSP board of infectors election will again be published in a supplement maled with feel als % Para Magazine. The new magazine mails on October 2. The platform statements will also be posted on the member side of the NSP with the member side of the NSP september 13. The 2013 election opens on October slections on October



Gear Up! Just as kids headed back to school purchase much-needed school supplies, go to the NSP Pro Deals Page starting in late September to pick your back-to-the-slopes supplies! Get gear from ski, boot, pole and binding sponsors like Marker, Volld, Atomic, KZ, Head, Nordica, Tecnica, Bilzzard, Flow, Ramp, Surface, Grace, Black Diamond, Rossignol, Dynastar, Lange, and Soul Poless. New ski and snowboard equipment is added all the time; check out the great deals!



James and Cather Diehl

James Diehl, of the Beech Mountain Ski Patrol in Beec Mountain, N.C., stopped by the office with his wife, Catherine, during the dog days of August.

Thanks for stopping by



Catalog products and special sales!!

New Pro Page and Catalog Companies!

Communication updates!!

Text:

NSP

To:

50555

Giveaways!

Pro Page Special Discounts!



JOIN NOW FOR A CHANCE TO WIN A
BOLLE GOGGLES

SMS subscription service. Up to 4msg/mo. Msg&Data Rates May Apply. Text STOP to 50555 to STOP. Full terms: mGive.com/E Privacy Policy: mGive.org/P

FOR WEEKLY SAFETY MESSAGES

TO DONATE \$10 TO THE NSP







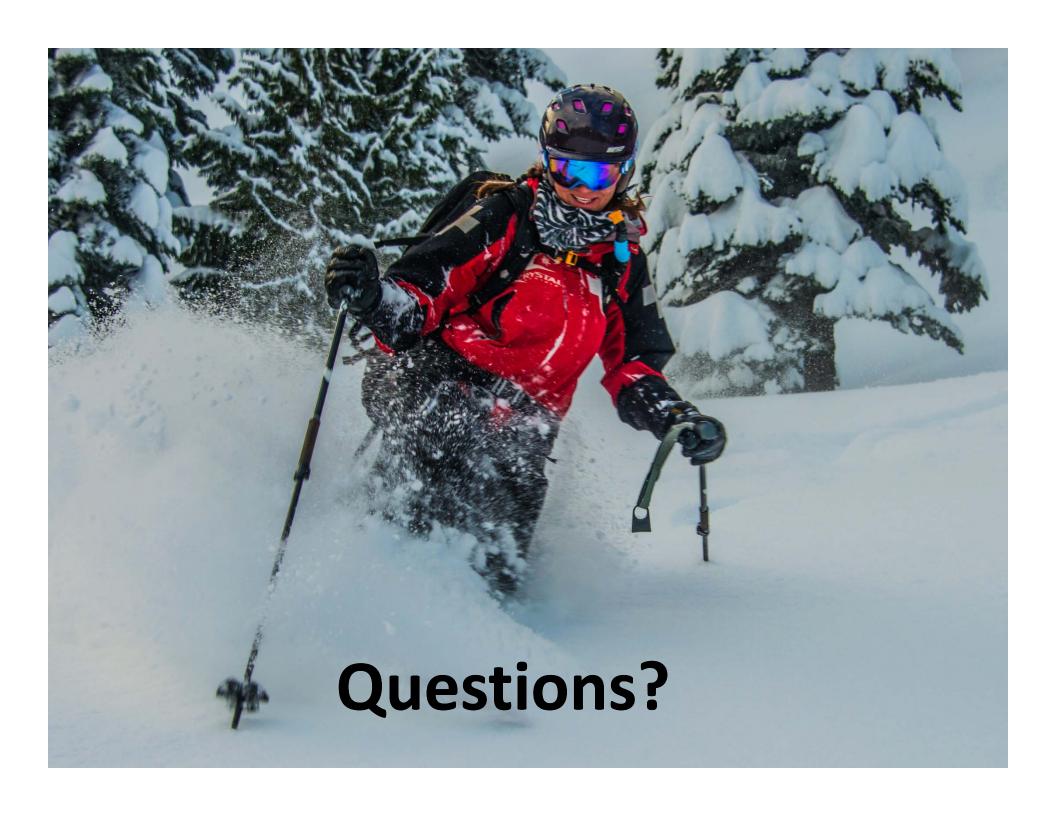
How Can You Help the NSP?

Your Time

Serve on a National Committee
Serve as a Program Supervisor
Serve on the National or
Division Board

Financial Support

Donate to various NSP Funds (text/check/Paypal)
Encourage others to donate
Leave the NSP in your will





Ski Patrol Magazine...Free

Incredible Deals in the NSP Winter Catalog...Free

Incredible Discounts on the NSP Pro Deals Page...Free



One-of-a-kind Education...Free

Camaraderie in a 28,000 Member Community...Free

National Dues...\$50

NSP Membership Value...Priceless