

**NATIONAL SKI PATROL  
CENTRAL DIVISION Fall MEETING Minutes  
September 11-13, 2009  
Northern Michigan, Mackinac Island**

**Friday New Leader/Member Orientation 9:00 AM - Noon**

**Friday Executive Committee meeting 3 - 6 PM**

invited Division Director, ADDs, Treasurer, Legal, Admin Assistant, Eastern Michigan RD  
Derek Werner, North Central RD David Dahl, and Western RD John Thomas

**Actual Attendance:** Jim Woodrum, Brian Cobble, Linda Murphy Jacobs, Frank Cleary, Bev Benzing, Derek Werner, Thom Rabaglia (for Dave Dahl), John Thomas, Dave Dahl (arrived at 3:50 PM) **Not in attendance:** Dan Somalski, Kevin McQuillan

**Accomplishments:** Budget for 08-09, reviewed Fall meeting agenda and proposals.

**Financials:** Bev reviewed the financial statements and the funding of both the Central Division Corporations.

**F09 P001 QA Mentor Darcy Hanley**  
**F09 P002 Election Cycle Ken Meldahl**  
**F09 P003 Election Cycle Dates John Thomas**  
**F09 P004 (Bylaw) Election Wording Change Ken Meldahl**  
**F09 P005 Dues Elimination Jim Woodrum**  
**F09 P006 Sr Test Evaluators Linda Jacobs**  
**F09 P007 Ski Card Changes Darcy Hanley**  
**F09 P008 Change of NBOD Linda Jacobs**  
**F09 P009 (Bylaw) Executive Committee Ken Meldahl**

Executive committee agrees all proposals should be taken to the board tomorrow.

(As a note: The last three additional proposals were introduced at the Executive meeting)

(Franks additional note: the last proposal was introduced at the Board meeting on Saturday and I listed them here for reference)

Each year a separate executive budget meeting will be required for each of our two corporations. Each Meeting will require separate meeting minutes. Kevin is not present, and will address the issues that still exist in the new corporations. Kevin will address the board with the changes and results.

Bev read a proposed letter she would like to send to Division Supervisors. Some supervisors are late sending in financial issues late and incomplete. The board approved the letter and suggested that is sent to the entire board as well. The letter will describe the requirements and expectations for financial reimbursements.

**Meeting closed by Jim Woodrum at 5:00 PM Michigan Time**

## Central Division Board Meeting Saturday September 12, 2009

### General Meeting: “Service - A Timeless Tradition of Snow - Fun – Family”

**CALL TO ORDER:** Jim Woodrum called the meeting to order at 8:05 AM (Michigan time) on Saturday, September 12, 2009.

*(tape 1a started)*

Jim welcomed everyone to the Fall Meeting. Jim introduced guests, Bill Kirksey, Wayne Block, Chris Stoddard, and Christopher Morris, Linda Barthel (Women’s National program director)

Jim discussed how to build strong Ski Patrols and what area managers would like to see. Strong Skiers/Riders and New/Younger patrollers came up often when Jim visited area owner/managers. What have we done in the CD to accomplish improvement? Last year we increased our division STW’s to three. We registered 32 Ski Enhancement Seminars and had 400 participants. We increased our NSP-C instructors to 175 members. Jim commented that we have room for more Ski and Snowboard seminars and every area should have at least one each year.

Many area patrols have started and improved ‘junior’ patrols. We had three meetings to review our patrols recruiting programs. We have had an outstanding student each year recognized for the last three years, so let’s keep this program growing. Are your patrols integrated into your local area? Does every patrol have a recruiting and retention advisor? Does your patrol conduct all the training available? Do you train your patrols on customer service and outreach programs? Do you train and work with area management on accidents and risk management. These are areas many Area Managers are looking for and need.

Our Division has staff to help develop your patrols. You need to take steps to integrate your patrol into your area management’s structure. We are volunteers and most of us want to help them to be more successful. Do you have any area staff on your patrol? Think about what you can do to make it so they want to be involved. What are you doing to make the NSP valuable?

What makes patrollers tick? Patrollers want to help, they want to give something back, we enjoy being outdoors, we enjoy teaching, we want to improve our own skills, and we like to belong. You need to invest in our patrollers, host events, create instructors in every discipline, go see other areas and talk to other patrol directors about their programs and what works at their area, and help your patrol raise funds. The National organization needs our support, one thing you can do is use the NSP Credit Card. Every Advisor should have a NSP CC and use it to organize their program. Every dollar spent and every new card supports our National organization.

Let’s consider leadership opportunities for our patrollers. This will improve our patrollers. Improve your credentialing and that of our patrollers. It gets more people involved. Promoting skiing and hosting community events will get our area managers attention. Getting involved will help you be more valuable to your area. Be an ambassador for your ski area. Every area wants a patrol. We bring them brand equity. The customers trust us and that is due to positive experiences. We need to continue to make every contact a positive experience.

What is in it for us? It is a free ticket to ski, but it goes way beyond that. Camaraderie, giving back, being part of the ski industry, and being part of the bigger community is mentioned often.

*(tape 1b started)*

## **Awards - Gregg Reese and Dick Jacques**

Gregg discussed three issues we face today. Appointments are the highest honor for a patroller. This is done without the patrollers' knowledge. Send Gregg a draft copy of the application, he offered to review it. This can help avoid disappointment if the final application is not approved. The people should have the knowledge and credentials to start a new patrol. Purple merit star documentation – a patient was dying on the spot and the patroller used OEC training to save their life. We need a doctor's letter to document the event. How do you prepare an award winning awards presentation? Our Central Division has prepared a manual to help your banquet. After a dinner an agenda should be prepared to meet a 90 minute presentation. Follow your agenda to the tee. Provide a podium to help the presenter. Place the podium in a position to lower walking time. Remember not all recipients want to talk.

Dick suggested walking time is important and demonstrated it often takes 25 seconds. Dick is the NM Region advisor. Dick has prepared MS Sharepoint website for use in his Region. The website is secure and can be used to plan any meeting or plan awards. The Region is working on a database to help award writers. There is a breakout meeting at 1 PM and everyone is invited.

## **Ski Industry Update – Chris Stoddard MSAA**

Chris thanked the NM Region for the invitation. Today and Tomorrow. The MSAA is the Midwest Ski Areas Association. The National Ski Areas Association prepares nationwide documentation and shares this information with members. The MSAA has a similar mission to Ski Patrol. We both support the Ski Industry. Chris feels that Jim's comments and presentation today parallel the items he hears from area managers that he has interviewed. The Midwest Region has 194 ski areas. The Ski industry saw 57 million skier visits, down 5.5% from the record year two years ago, over 7 million in the Midwest. Last year our local areas were down due to the warm March. Snowboarding is now running about 30% and ski season passes remained flat. Ski Lessons were less, possibly due to the economy. Many areas are open 125 to 120 days, but the southern areas are closer to 100 due to the warmer climate.

What are issues we face? Wholesale sales are down about 20%. Many vendors have raised prices and not have done enough to sell the newly developed equipment. Another problem is that the average age is growing and we are losing younger skiers visits. Only 15% of those that try skiing will actually take it up. If this continues, studies show our industry can not survive at this rate. Studies have shown the conversion rate needs to be 20 to 25%. We have increased 15% to 16% in the last 10 years but everyone in our industry needs to work to add more young skiers. Should the average age continue to drop, our industry will not survive. There is growth in the younger age groups but other age groups are dropping. Patrollers can help turn this around. We must motivate new skiers, we must help their day go well, they need to have fun and a have a good experience. Everyone must work together, the parking attendants, ticket takers, rental support, ski instructors, lift attendants, ski patrollers – we all must work together to help beginners to become skiers (improve conversion). Let's make the on snow experience enjoyable for everyone, but especially those new skiers.

*(Tape 2a inserted)*

The NSP is the best known organization in the ski industry. Families bring out their young children and we can support family events. Teenagers ski with friends and organizations and we must think of ways to get them involved. The Boy Scouts just announced that any Boy Scout participating in an event must wear a helmet, so challenges may change a bit, but overall the biggest challenge still remains that we all need to support our ski areas.

Chris explained how new skiers must comeback and ski 3 times. Studies show that it takes three visits before skiers are converted. We need to support those three visits. One area offered lower passes

for parents when children already have purchased a ski pass. Many areas target mom's and studies show that Mom decides IF the family goes skiing, dad decides where we go skiing. There are still many privately owned ski areas that are doing well. Large companies have grown many areas but have not done any better at retention as yet.

*10 min break*

### **Recruiting – Christopher Morris**

Chris is a past Patrol Director and has developed a successful recruiting program at his ski area Wilmot. Quality and effective recruiting is our goal. We want to graduate patrollers. Chris presented a powerpoint which will be made available for download. Gather data, what works and what does not work. The Ski Swap show was used to gather 55 names, but only 3 people responded back after contacted. Six people responded to a website but only one person responded back to that attempt. These methods were not working. A new program was developed and after the new program we graduated 3 to 5 times more patrollers in two years. First we made us more available to candidates and we offer more than one recruiting event per season. We also offered a business card with our website listed and made it easy to negotiate. Due to the diversity of cultures that visit Wilmont, we translated the offer to provide help on the reverse side of the card and made it dual purpose. We recruited family members, friends, and ski instructor friends and family. We had every patroller hand out these cards and we had them around in the patrol room. We handed these out to injured people as it also has the offer to treat as well. The card gives us increased success. Interested people will go to our website and fill it in for additional information. Have the recruit form on the website. Have someone work the website all year around. Have enthusiastic patrollers respond by phone, you may want to use women for this contact. Interview perspective candidates. Put your exciting, enthusiastic, cute and outgoing great skier's lead the interview process as your numbers will go up. Only 40-60% that showed interested will show up for on snow interviews. Schedule several on snow interviews as well.

(Tape 2b inserted)

We aim to have 10-15 at the on-snow event. Have answers to their frequency asked questions. Have PSIA instructors at the event to see if the people are trainable. We changed our program from one year to year two (K2) to help those whose ski-ability was lacking and where a fit for the person was open (like day shifts). Email [c2cmorris@comcast.net](mailto:c2cmorris@comcast.net) if you want more information. The powerpoint will be posted on the CD Website.

### **Junior Program – Alida Moonen Boston Mills Brandywine**

Encourage the legacy – powerpoint presentation. Our program was modeled after Perfect North Slopes program. The early days were spent with the kids in the background. Some patrollers were concerned about the kids and much was done to eliminate those problems. We established the Beth Tyson appreciation award. We established 4 age groups (levels) that mirror the NSP classifications to help develop the children towards patrolling as they grow. We used both the Girl Scout and Boy Scout award models to develop our own award and level program. For instance, one badge is waxing equipment and we provide instruction on how to take care of equipment. We have 30 kids in our program now with many coordinators and committee members to put on the program. We use patrollers to put on teaching clinics. This year we have had one new patroller from the Junior program. We monitor hours of service, the number of awards/badges and other assistance they provide at patrol events. We teach anatomy/physiology, family and friends CPR, assistance at accidents scenes and in the patrol room, and the emergency ski patrol process. The children visit an ER room at a local hospital to see the ER process (Akron Children's). Juniors help at the Ski Swap, Candidates' classes, refreshers and our mass causality training incident. We also teach toboggan basics, teach about equipment, toboggan repacking, avalanche, MTR, and of course, skiing/snowboard training. We have found the committee approach is very important. We will put this powerpoint on the CD website.

Sandi Hammons of Perfect North Slopes was also available to answer questions on their program that has been running for over 10 years.

### **National Office Update – Wayne Block CFO**

Wayne reviewed the org chart of the National Office. There are 12-14 permanent employees and 12 more part time temporary employees. The new website is now up and has our database as well as on line stockroom catalog. This year registration is web based. The membership registration will still be done through the Divisions and cards will be sent to the Patrol Directors. The Division registrars are being trained and will be ready by October 1<sup>st</sup>. We have 20781 volunteer patrollers this year. “We are a Different Breed” we love being knee deep in work, Highways close, lifts stop running, we keep working; First on, Last off. The OEC 5<sup>th</sup> edition is ongoing. 28 of 36 chapters are now in review and we anticipate completion by July 2010. April 13-17, 2010 will be the next patroller conference in Snowbird, UT. Subaru will continue their program (25 employee vehicles) and \$110,000 in donations. NSP will continue pro sponsorship as well. NSP are looking for ways to increase fundraising. The Anniversary Fund has raised \$34000 of the \$77000 goal. There is also a Limited Lifetime Membership Drive this year. The NSP Affinity Card has generated \$1750 in the first quarter, keep using these cards. The catalog, Pro Page discounts will continue as well as, the ski patrol magazine and final sweep magazine.

The last years’ deficit was \$38,000. The catalog generated \$900,000 with a \$22,000 profit. The largest expense is the national office staff (\$931,000). The cash and cash equivalents reserve has been reduced over the last few years. In 2005 we spent \$500,000 more than we took in but started a negative trend. The reserves must be increased to keep the National organization solvent. We looked at program fees and attempted to raise the fees to collect the \$100,000 we needed. That did turn out to be an action that was challenged and was then mostly rescinded; however the OEC fee increase from \$30 to \$60 was sustained and is expected to raise about \$100,000. The insurance NSP purchases cost currently \$100,000 per year. We would like the reserves to be about \$1,600,000 or double the current amount. We are still looking for methods to improve fundraising and balance our budget.

### **Wrap-up - Jim Woodrum**

Jim thanked all our presenters. To sum it up, we want to register our refreshers, register every P101 class (every candidate class), more SES’s, improve recruiting, continue use of our Senior and Certified programs, and lets create a very professional image.

*(Break for lunch at 12:08 PM)*

## **Board of Director Meeting**

**Call to order: Jim Woodrum 12:58 PM**

Meeting materials (30 paper copies of the meeting agenda, Spring Minutes, minutes from both teleconference meetings, Spring Action Item List, Supervisor reports, financial investment review, 08-09 budget variance report, 09-10 Budget, Proposals, Central Division P&P, and current Central Division Org Chart and web reprint of the CD directory were distributed for review.

**Jim introduced Bill Dick (New Southern Region Director),**

**Board Roll Call – Roll was called:**

**MEMBERS PRESENT:**

**Jim Woodrum**

**Division Director**

Derek Werner  
David Dahl  
Bob Lechtanski  
Bill Currier  
Thom Rabaglia  
Bill Dick  
Tony Wolfer  
JT John Thomas

Eastern Michigan  
North Central  
Northern Michigan  
Ohio  
South Central  
Southern  
Western Michigan  
Western

**ALSO PRESENT:**

Brian Cobble  
Linda Murphy Jacobs  
Dan Somalski (absent)  
Frank Cleary  
Bev Benzing  
Kevin McQuillan

Assistant DD Programs  
Assistant DD, Proficiency  
Assistant DD Programs  
Administrative Assistant  
Treasurer  
Legal and Risk Advisor

**DD Board Member Absent: none**

**Also Attending:**

+ past DD	Chuck Martschinke
+ MSAA LIAISON	Ken Meldahl
+ TREASURER	Bev Benzing
+ Legal and Risk	Kevin McQuillan
+ REGISTRATION	Sherwin VanKlompenberg
+ ELECTIONS	Ken Meldahl
+ ADMINISTRATIVE ASSISTANT	Frank Cleary
+ SKI SCHOOL DIRECTOR	Jay Zedak
+ ALUMNI	Beach Day
+ Auxiliary Supervisor	Rose DeJarnette
+ AVALANCHE	Dale Mihuta
+ AWARDS	Gregg Reese
+ CERTIFIED	Mike Longfellow Jones
+ INSTRUCTOR DEVELOPMENT	Virginia Rodeman
+ MEDICAL	Steve Werner
+ MOUNTAIN TRAVEL & RESCUE	John Wachter
+ NORDIC ADVISOR	David Squires
+ OEC (N – E - O - WM)	Karen Hadden
+ OEC (NC, W, S, NC)	Vicki Young
+ P101 (Introduction To Patrolling)	Jeannine Mogan
+ PUBLIC RELEATIONS	Ty Damon
+ RUSTY PARKA NEWS	Tim Zimmerman
+ PSIA LIAISON	Tom Anderson
+ TOBOGGAN	Tom Worley
+ SKILLS DEVELOPMENT	Don Loerch
+ SENIOR	Darcy Hanley
+ WOMEN'S SEMINAR	Sandi Hammons
+ WEB MASTER	Chris Raudabaugh

**PROXY ANNOUNCEMENTS: None**

*Per Article 1.4 of the CD Bylaws, Directors can provide written notice to the board, appointing a proxy. (or via e-mail)*

**Meeting GUESTS: Bill Kirksey NSP Board Member, Chris Stoddard MSAA, Wayne Block NSP CFO**

Chris Stoddard addressed the board. Chris explained how important it is to have open communication with your ski area management. Chris felt that Jim's presentation points are important and reinforced the need to unite our support of ski industry in general. The Division leadership is invited to the MSAA at Shanty Creek meeting this year and each area manager can also invite their local Patrol Directors. 400 people will attend this year.

Wayne Block discussed the new software and suggested that the new software will be operational October 1st. All the bugs must be worked out before we release. Bill Kirksey talked about the pro discount. There is a 3 year program to raise the pro patrols dues. The newsletter 'Final Sweep' was started to open the communication with the patroller. Wayne was questioned about a better way to organize courses and which courses are closed. Wayne expected it would be another year, but he would investigate what can be done in the meantime. Wayne told the CD board that the National staff is here to service the Divisions.

**MEETING APPOINTMENTS:**

Parliamentarian: **Kevin McQuillan**  
Sergeant-at-Arms: **Brian Cobble**

**Guest Speaker:** none

**AGENDA:** Jim Woodrum asked the Board if there were any additions to the agenda previously distributed. 09-10 RD and ADD reports to be reviewed. Discussion took place regarding the Central Division Budget Variance Report, and an updated version was distributed to all. The Spring 09 minutes were reviewed as was the minutes from the two teleconference meetings.

**Discussion:** Bill Currier questioned whether the changes he had made to the draft minutes were included in the final version. Frank said he had incorporated all of the changes he had received, but on closer examination he discovered that Bill's were missed (subsequent to the meeting Bill re-sent Frank his changes.) Frank committed to post the updated minutes to the website. Kevin asked that page 7 of 18 some wording changes to his report. The board did not question the changes. NSP Central did have an operating loss of \$5600 this year. On the Investments: we did lose value, as most of us did. The account has recovered since the beginning of the year. The patrols financials must be in by October 1<sup>st</sup>.

**MOTION #1:** Approval of the consensus Agenda; consisting of the Fall 2009 Meeting Agenda as reviewed and the updated Spring 2009 meeting minutes, the April and June teleconference meeting minutes and the 2009-2010 Budget Variance Financial report.

MOVED: **Derek W**  
SECOND: **David D**

**BOARD ACTION: Motion Passed Unanimously. (8 for 0 against)**

**CONSIDERATION OF PROPOSALS**

Nine submitted proposals were reviewed at the Executive committee Meeting, with three new proposal submitted at the meeting. The proposals will be presented later under "New Business".

**2nd Reading By-Laws Change TC090630 P001**

**MOTION #2:** Approval of the bylaw change, 2<sup>nd</sup> reading.

MOVED: **Billy D**

SECOND: **Bill C**

**BOARD ACTION: Motion Passed (6 for 2 against) Tony No, Derek No**  
Frank will update the CD Bylaws and have them posted to the website.

### **Staff Reports**

#### **REGISTRATION Sherwin VanKlompberg:**

If you liked last years' registration, you will be ecstatic with this year. Thanks for all your support. We were the only division that was totally electronic last year and will be the only Division that will be electronic this year. Call if your PD's have questions.

#### **AVALANCHE Dale Mihuta**

The level 1 course is now expanded to two days. The avalanche course was remodeled to grow the program. Dale asked for the CD to purchase a projector. Jim suggested the Regions may be able to supply a projector as money is tight this year.

#### **CERTIFIED Mike Longfellow Jones**

Goals are being aligned with NSP core modules. Ed Gassman was selected as a National Program advisor. The Certified test is at Marquette Mountain Feb 24-28 2010.

### **Region Director Reports:**

**JT John Thomas: The Fall Division meeting is in Bloomington, Minneapolis.** Region meeting is in Afton and Trollhaugen will host the Region STW this year.

**Bob Lechtanski** discussed this years' fall meeting and is very happy with the response. Jim was invited to send people to Boyne Mountain October 3-4 for a snowsports summit; we will use this for recruitment and put on several training sessions for the area. This is a way the CD NSP can support the local ski industry.

**Tony Wolfer** announced many new SES's are planed this year

**Derek Werner** has a P101 planned for every patrol this season.

**Bill Currier** did have several patrollers pass away this year. We hosted a 6<sup>th</sup> successful PD retreat this year. Many SES and TES are planned. The CD calendar has been kept up to date.

**Bill Dick** has planned a leadership seminar for the PD's and any new leaders are interested. A teleconference is planned for the Region leadership. The new Chicago ski swap is planned and the local area shops are being supported.

**Thom Rabaglia** reviewed his updated risk management seminar. Thom has one new Section Chief and one new PD.

**David Dahl** thanked Jim for attending their Region Banquet. SES's are planned but is not sure every area will have one. Oct 24-25 is the Region meeting and optional Senior OEC training class. They will also host a Required OEC training class. All toboggan IT's will be required to host toboggan refreshers at all areas this year.  
(Break at 2:42 PM)

**Linda** introduced this year's STW and the CD Alpine Team: Darcy, Jay Zedak, and Don Loerch. Chris R is working on an on-line registration system using Pay Pal. Please see the Alpine report for STW dates. Last year the events were well attended, thanks for the support.



**Brian** no updates

**Ken Meldahl** reviewed the MSAA meeting attendance list. The meetings were informative. Helmets were again discussed. Many do not want regulation, like New Jersey and New York. Risk Management was discussed and they offered 10 simple steps. #1 was to reduce the use of over snow vehicles. Perhaps other patrols in other states may want to look at the new Michigan laws.

*(Tape 3b inserted at 3:03 PM)*

Jim warned patrols and patrollers that we should not try to influence legislation as it is against our federal charter.

**Ken** reinforced Chris Stoddard's comment to be ambassadors for skiing and take every opportunity to help every skier visit be fun and a pleasant experience.

**P101 (Jeanne was absent) See the report which JT submitted.** Many more P101's were conducted this year but we are still not 100%.

**Tim Zimmerman** offered his written report in the packet. The RPN will be easier to administer as we move to electronic formats. There is a cost savings. 50 people have asked for written and mailed RPN. Tim plans to change the format to 8.5 x 11 as it will be easier to print over the internet. The email address will be the one from the National Database so patrollers need to be kept up to date.

**Sandi Hammons** announced the Women's Event January 10, 11 @ PNS. It is open this year but limited to 25 to 30 women.

#### **WEB MASTER - Chris Raudabaugh**

The website was kept up to date; however there were some missed updates. We will work to make it even better this coming date. Frank will label the minutes as 'preapproved' and 'final' to help in that area.

**Frank Cleary – Administrative Assistant** Frank described the cost for all the paper, folders and coping required for the meeting proceeding. Anyone not needing the proceedings should leave the folders at the end of the meeting for use again next year.

**Kevin McQuillan - Legal and Risk** Kevin commented that two patrollers challenged the need to sign a release form. Kevin will continue to require the signed form unless the Board changes the mandatory requirement. The Board agreed that the release forms are still necessary. The new CD incorporation has been challenged by the IRS and work is needed to clear this up. National NSP is also calling about our incorporation but Kevin had brought it to the National legal committee prior to the formation.

The helmet policy has been a hot topic after Jackson Hole had a patroller killed in a chute. OSHA sited Jackson Hole for not providing a helmet. Kevin talked to the legal committee about several letters the NSP mailed to Jackson Hole and the fact that our Federal Charter requires that we as an organization are not permitted to influence litigation.

## **OLD BUSINESS**

**S09 Action Item List** was reviewed. Jim led discussion on completion of each item. Several were not completed and were moved to be completed soon or by the Spring Meeting. These items were inserted into the F09 Action Item list.

### **Region Financial Reviews**

South Central, Western and Eastern Michigan will be audited next year as determined by those Regions that were scheduled to conduct an election.

**MOTION #3: Motion to continue paying Region support payments as done in the past year for 2009-2010 Season.**

MOVED: **Tony W**

SECOND: **Derek W**

**BOARD ACTION: Motion Passed Unanimously (8 for 0 against)  
Bev agreed to make the checks out in the same proportions as last year.**

**Break** (*Tape 5a stopped at 4:15 PM*)

Linda led a discussion on Senior Ski Evaluators. A proposal was developed.

### **F09 P006 - Sr Test Evaluators Linda Jacobs**

**MOTION #4: Accept Proposal F09-P006**

MOVED: **Thom R**

SECOND: **Tony W**

**Discussion followed.** Darcy led discussion and asked Chuck M to help describe the parameters that was discussed. This is a bridging program for a current Senior evaluators that do not currently hold a PSIA Level 2 certification. The candidate must be able to demonstrate and evaluate the necessary Senior skills. A team would consist of one PSIA credentialed level 3 or 2 and up to two of these successful bridged evaluators. The bridging must be successful by 2011. There would be a program fee with defined deadlines. The Senior Manual would be the home for these documents. All evaluators must be a current NSP-C member to evaluate a Senior Event. Jay Z did comment that it is not common for Regions to request credentialed event help from the NSP-C Ski School instructors. Mike (certified) is not in favor of requiring the certifications for evaluations, teaching yes, but evaluations no. Mike does not feel there are enough PSIA people or time to accomplish. Bob L is concerned the cost to become a credentialed Level 2 is too great for most patrollers. We did not like the \$10 extra NSP fees and yet requiring these PSIA fees.

**Linda suggested the motion be modified.**

**Amended Motion to deal only with front page of the proposal, and not considering the other pages provided.**

MOVED: **Thom R**

SECOND: **David D**

**Discussion:**

Linda described that one must be a Level 2 or 3 and the other two must be evaluated to insure they are skiing and evaluating at the current Senior level. Linda also proposed that she would like 2 Level 2s but a motion was not heard and her position was not supported.

**Call to Question:**

**BOARD ACTION: Motion Passed (6 for, 2 against)**

**Linda will have the team get back together and review this motion and will get back to the board and clarify this 'bridging' program.**

(Tape 5b inserted at 5:14 PM)

**MOTION #5: Motion to adjourn.**

**MOVED: Tony W**

**SECOND: Thom R**

**BOARD ACTION: Motion Passed Unanimously (8 for 0 against)**

Meeting adjourned 5:18 PM Saturday

## **Sunday, September 13, 2009 Meeting Reconvened at 8 AM**

**8:05AM Sunday:** Open Session brought to order by Brian as Jim Woodrum was attending the PD Breakfast.

Brian asked for a roll call and everyone was in attendance except as noted yesterday (the same people are absent. Also in attendance is Bill Kirksey (National Board Rep).

Brian passed out a letter from Jim Woodrum requesting the board's permission to run for another term as Division Director.

**MOTION #6: Accept Jim Woodrum's petition to run for a third term as DD.**

MOVED: Thom R

SECOND: Bill C

**Discussion:** Linda and Bill both explained they support the request.

Call to question

**BOARD ACTION: Motion Passed (7 for, 1 against)**

Jim will be placed as a candidate for DD in this years' election. Per 11.4 part 2 CD P&P

### **NEW BUSINESS**

**Presentation of Proposals:**

**Consideration of Proposals / Resolutions**

**F09 P001 QA Mentor Darcy Hanley**

**F09 P002 Election Cycle Ken Meldahl**

**F09 P003 Election Cycle Dates John Thomas**

**F09 P004 (Bylaw) Election Wording Change Ken Meldahl**

**F09 P005 Dues Elimination Jim Woodrum**

**F09 P006 Sr Test Evaluators Linda Jacobs**

**F09 P007 Ski Card Changes Darcy Hanley**

**F09 P008 Change of NBOD Linda Jacobs**

**F09 P009 (Bylaw) Executive Committee Ken Meldahl**

**Proposal F09 P001 – QA Mentor Darcy Hanley**

**MOTION #7: Accept Proposal F09-P001 QA Mentor Darcy Hanley**

**Discussion followed.**

Discussion was lead by Linda. This will add wording to the Senior Manual and improve our QA program.

MOVED: Bill C

SECOND: David D

Call to Question by Brian:

**BOARD ACTION: Motion Passed unanimously (8 for, 0 against)**

**Darcy will make the changes and post the Senior manual to the website.**

**Proposal F09 P002 – Election Cycle Ken Meldahl**

**MOTION #8: Accept Proposal F09 P002 –**

**Motion to accept the proposal**

MOVED: **John T**

SECOND: **Tony W**

Discussion: Ken is suggesting extending one of the RD's' term by one year so that elections are evened out on a year by year basis. (One election per year, instead of 2, 4, and 3) JT would take the extra year this time. Kevin suggested that this is in violation of our bylaws and the bylaws would have to be changed. Kevin will write the required bylaw change for future approval as no one had a problem with making the change requested.

There was a request to tabled until Kevin writes a bylaw change

**BOARD ACTION: Motion Tabled (8 for, 0 against)**

**Note: Electric went out on the Island and the meeting continued by flashlights provided by the Mission Point staff. The recorder will be off as it runs on 120 V.**

**F09 P004 - Bylaw Election Wording Change Ken Meldahl**

**MOTION #9: Accept Proposal F09-P004 as written**

MOVED: **Tony W**

SECOND: **Derek W**

**Discussion followed.** Ken explained this will simplify common changes and moves dates from the Bylaws to PnP.

**Brian Called to question**

**BOARD ACTION: Motion Passed unanimously (8 for, 0 against)**

**This Bylaw change will require a second reading at the next Board meeting.**

**F09 P005 - Dues Elimination Jim Woodrum**

**MOTION #10: Accept Proposal F09-P005**

MOVED: **John T**

SECOND: **Billy D**

**Discussion followed.** Brian discussed the idea here is a one time offer to CD patrollers that had lost their jobs.

**Jim Call to question**

**BOARD ACTION: Motion Passed unanimously (8 for, 0 against)**

**Jim will send a note to RD's and the RD's and Jim will get together to prepare a letter to all patrollers in the CD. RD's will decide if their Regions will follow suite in their Regions.**

**F09 P007 - Ski Card Changes Darcy Hanley**

**MOTION #11: Accept Proposal F09-P007**

MOVED: **John T**  
SECOND: **Derek W**

**Discussion followed.** Linda discussed the ski card change. This is a more descriptive ski set and should make a positive change to the Senior manual. Darcy, Tom Anderson, Sonya Rom all helped on this project. This will go in effect this year.

**Call to question by JT**

**BOARD ACTION: Motion Passed unanimously (8 for, 0 against)**

**Darcy will make the changes to the Senior Manual and send to the Website to be posted.**

**F09 P008 - Change of National Board of Directors Linda Jacobs**

**MOTION #12: Accept Proposal F09-P008**

MOVED: **John T**  
SECOND: **Billy D**

**Discussion** followed, everyone read the proposal that was intended to petition the National Board for a vote by members to change the makeup of the National Board to all Division Directors plus three members at large. JT suggested that not all DD's are elected by members at large which could negate the proposal. Tony was also concerned that this would not be allowed by Colorado law. Kevin says that this would be a bylaw change at the National level and would require a full NSP member vote. Kevin does not see that this proposal is out of align.

**Tony motioned that this proposal be tabled until Kevin can review the bylaws and Colorado law.**

**BOARD ACTION: Motion tabled until the power comes back on and Kevin can review the National bylaws and Charter.**

Bill Kirksey asked why the CD Board is unhappy with the current National Board makeup. The CD Board commented that the motion is explicit and feels that there is a distinct disconnect between the National Board and the membership. Comments were made that the National board seems to act on its own.

**F09 P009 -**

**MOTION #13: Accept Proposal F09-P009 (Bylaw) Executive Committee Ken Meldahl**

MOVED: **David D**  
SECOND: **Derek W**

**Brian: Call to question**

**BOARD ACTION: Motion Passed unanimously (8 for, 0 against)**

**This is the First reading of bylaw changes**

The meeting has been moved to a different room.

Billy Dick had to leave the meeting to make his flight out.

**Linda resumed discussion on F09 P006 Sr Test Evaluators**

**Linda** passed out a changed wording for everyone to read. She also suggested that this is a big change that is not funded this year and asked that if approved would take effect next year (2011). This will affect the Senior Manual.

Jim Woodrum rejoined the meeting.

**MOTION #14: F09 P006 Sr Test Evaluators Develop a program to train non-PSIA members to become approved Senior Alpine Evaluators.**

MOVED: **John T**  
SECOND: **Bill C**

**Discussion** followed. Brian objected to the motion that there are 150 successful members already and why to take these steps backward. The examiners should be insured when they are out of their own area  
*(Tape 6 a inserted at 9:47 AM)*

Chuck commented that all ski trainers better be covered because the NSP will not survive another legal case. The NSP-C coverage is first coverage and will cover the legal fees at the least. Linda suggested that this proposal is beyond the "teams" suggestion but they can work on this if that is what the board wants.

**Tony Called to question**

**BOARD ACTION: Motion Passed unanimously (8 for, 0 against)**  
**Linda will take this to the Alpine Senior team**

**MOTION #15: Accept Proposal F09-P006 Sr Test Evaluators with the modification:** The Alpine Team made a change on the third paragraph to make 2 PSIA credentialed members (only one member must be level 2 or above) and 3<sup>rd</sup> has to be a Current Senior Trainer/evaluator at the local Region.

MOVED: **John T**  
SECOND: **Bill C**

**Jim Call to question**

**BOARD ACTION: Motion Passed (7 for, 1 against)**  
**Linda will make the changes to the Senior Manual and post. She will attempt to make changes prior to the STW's this year**

**Jim** asked for a motion to deal with issues that new candidates pay dues right away but we hold their dues till they pass the OEC course. Jim is asking that the dues collected be submitted to NSP and that their dues cover them as members for their training year and their first season. Jim would take this proposal to NSP Board. Discussion of several people suggested that this is already how the NSP is acting. Jim will investigate and move to National with this.

**The Board unanimously approved Jims request without a motion.**

**MOTION #16: Accept Proposal F09-P002-A (Bylaw and PnP) Ken Meldahl**  
**Kevin** resubmitted the proposal with modification to the bylaws.

MOVED: **Thom R**

SECOND: **Bob L**

**Discussion followed.** Jim commented that this will be the first reading of the Bylaws. Ken commented that this needs to be posted to the website to give time for everyone to review. A Teleconference will be necessary to approve prior to the printing of the next RPN.

**Jim Call to question**

**BOARD ACTION: Motion Passed unanimously (8 for, 0 against)**

**The proposal F09-P002-A will require a second reading at a future meeting.**

**MOTION #17: Accept Proposal F09-P003 Election Cycle Dates John Thomas**

**JT described the changes to move the dates.**

**MOVED: David D**

**SECOND: Bill C**

**Discussion followed.** Ken suggested the date changes will give the members more time to review the candidates and time for the election coordinator to accomplish the tasks. All the candidates will have to be ready to attend the Spring meeting, depending on who is selected by the vote.

**Jim Call to question**

**BOARD ACTION: Motion Passed unanimously (8 for, 0 against)**

**Frank will change the PnP**

**Ken asked that a nomination form be approved. He has a form that could be used. Bill C suggested that the form not be posted in the PnP**

**MOTION #18: Accept Proposal F09-P008 Change the makeup of the National Board**

**MOVED: JT**

**SECOND: David D**

**Discussion followed.** Kevin checked and feels that this proposal is not contrary to Colorado law or NSP Bylaws.

**Friendly amendment** that Tony suggests (Bill C seconded) that this proposal come from the CD Board and not Linda

**Jim Call to question**

**BOARD ACTION: Motion Passed unanimously (8 for, 0 against)**

**Frank will change the proposal as noted and Jim will take to the NSP Board**

Bill Kirksey suggested that the National Board is working to improve communication. He also asked that Central Division also improve communication, "It is a two way street". Kevin suggested that the current Board eliminated several requirements for Board membership quality. JT suggested that this issue is not just a problem for the last summer that the National Board is not in overall touch with the Divisions or Membership for the last several years. Jim addressed Bill and suggested that the Board members are not connecting with the general membership. Jim (and JT) asked how can we make it better? We need a board that knows what is going on and how to run the business. Jim suggested that the Board nominees must have knowledge of members' needs as well as how to run the business. Kevin suggested that the board sends the entire list of nominating committee and has removed the effect of nominating committee. This action has made it difficult for members as voters to make real



and educated votes. David D commented that he wants Board members that know how our Section/Regions/Divisions operate and the candidates should come from Division leadership.

**Jim** summed it up by suggesting that Bill K should get more involved with our Division and its members, we do not have secrets. Members are saying that the Board is not moving forward and the Board must make changes now.

**Jim called to question: BOARD ACTION: Motion Passed (7 for, 1 against) Tony asked to be recorded as voting against  
Jim and Brian will take the proposal to National**

**Ken M** submitted qualifications and responsibilities for his two positions to the Board. Jim asked that Ken bring this to the Board in the Spring as a proposal to change the PnP

### **New Staffing Confirmation**

**OEC – Kathy Glynn from Three Rivers Western Region**

**Kathy will replace Vicky Young**

**Jim asked for the Boards support for this new appointment:**

The Board showed unanimous support with a show of hands (8 for, 0 against)

**Frank will change the org chart**

### **Budget Changes**

**Bev** reviewed the changes, In the Advisors Columns Dale Mihuta Avalanche requested to add another \$1000 for a projector and Kevin requested a non-profit lawyer for a consultant (Added \$500) to review the new investment accounts. The Board approves Kevin's request but denies Dales request. The RD's will provide Dale the projector when he needs one.

**MOTION #19: Accept the 09-10 Budget as prepared by Bev and the Executive committee as adjusted.**

**MOVED: Tony W**

**SECOND: Bob L**

### **2008-2009 BUDGET REVIEW AND APPROVAL**

Bev presented the 2009-10 Central Division Budget. This budget was reviewed and pre-approved at Friday night's Executive Committee Meeting.

More discussion took place regarding the 2009-2010 budgets.

**Vote to approve as adjusted:**

**BOARD ACTION: Motion Passed (8 for 0 against)**

*(Tape 7a inserted 11:23 AM)*

### **CALENDAR REVIEW**

**Meetings/Dates/Locations**

Teleconference Meeting 9/21/09 Monday night 9 PM Eastern Time to review Bylaw changes

**F09 P002, F09 P004, F09 P009**

Mid-winter National Meeting, Lakewood, January 8&9, 2010

Spring Division Business Meeting – Apr 9-11, 2010 Chicago, IL. Double Tree Hotel

National Annual Meeting – June 2010

MSAA Meeting – Aug 8-11, 2010 Shanty Creek ski area, Bellaire, MI. East of Traverse City

Fall Division Meeting – Sept 10-12, 2010, Western Region Mall of America, Bloomington, MN

Fall Division Meeting – September 9-11, 2011 Ohio Bill C

**Elections 2009-2010**

**This will change as the Bylaws are changed. Ken Meldahl will check after TC meeting on 9/21/09**

**Process to identify top NBOD Candidates and Identify Election Review Committee**

**Jim tried to** show a program developed by Ty Damon, but could not get it going. Jim will send it out for the board's review and asked they make changes if needed and will put it on the Teleconference meeting agenda to review as well.

**Jim thanked Bill Kirksey and Wayne CFO for attending and both were glad they attended.**

**MOTION #20: TO ADJOURN**

MOVED: **Tony W**

SECOND: **Derek W**

**BOARD ACTION: Motion Passed (8 for 0 against)**

Meeting Adjourned at 11:40 PM, Sunday just prior to noon

**Respectfully submitted,**

**Frank Cleary**

**Administrative Assistant**

NOTE: These minutes represent the notes recorded during the meeting and are subject to approval by the Central Division Board of Directors at their next meeting.